

It's not a tradeshow...*not even close*



Two Days of Guaranteed Meetings & Networking
with Pre-Qualified EMS Chiefs



MAY 13-15, 2024
TUCSON, ARIZONA

There are no booths, no hassles— and best of all—no hoping that a decision-maker walks down the aisle to stop by. The EMS Summit is a unique experience where you'll meet with EMS Chiefs you want to meet, and who are interested in meeting with you.

Contact

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EMSSummit.com



The perfect prospect match starts here!

The EMS Summit is your proven way to engage with decision-makers.

It is a unique event where you will share two days of private meetings and social activities with interested leaders in the EMS community.

HOW IT WORKS

We screen and interview all EMS Chief applicants to understand what they need, what they want, and then provide a travel allocation for them to attend. It's a qualification process you won't find at any other industry event.

- ✓ You and your prospects will be matched with a custom agenda of meetings
- ✓ You will receive profiles of each prospect including their acquisition plans for the next 6 to 18 months
- ✓ Prospects will receive a description of the capabilities you provide

OUR PROPRIETARY MATCHING SYSTEM WILL GENERATE YOUR PERSONALIZED AGENDA

WHAT TO EXPECT

Small group presentations

One-to-one meetings

Matched meals and memorable social activities with the prospects you want to meet, and who want to meet you



SUPPLIER PARTICIPATION SPOTS ARE LIMITED

To ensure that the Chiefs are seeing the range of products they've come to source within the 48-hour time frame, we limit the number of suppliers and product categories at our event.

- ✓ Your competition is also limited
- ✓ Take this opportunity to condense six months of sales meetings into two days of highly-focused meetings with the right decision-makers
- ✓ Don't miss out – reserve your space today

A Custom Agenda of Guaranteed Meetings

At the EMS Summit, you will engage with participants who applied for admission. These attendees have been interviewed, vetted, and are actively seeking your solutions. Due to the unique format of this event, there is little time when you are not engaged in guaranteed meetings with decision-makers. By participating, you will meet and work with these high-quality prospects in a way that drives your business like no other event.

48 HOURS OF TIME WELL SPENT

Monday

12:00 - 5:00 p.m. Summit Check-In
5:30 - 6:00 p.m. Summit Orientation
6:00 - 9:00 p.m. Opening Night Matched Dinner followed by Night Cap

Tuesday

7:30 - 8:30 a.m. Breakfast
8:35 - 10:20 a.m. Small Group Presentations
10:20 - 10:40 a.m. Coffee & Refreshment Break
10:40 - 11:50 p.m. Small Group Presentations
12:00 - 12:55 p.m. Networking Luncheon
1:00 - 1:55 p.m. Interactive Roundtable Discussions
2:00 - 3:40 p.m. Small Group Presentations
3:40 - 4:00 p.m. Afternoon Refreshment Break
4:00 - 5:10 p.m. Small Group Presentations
6:15 - 9:15 p.m. Demo & Display Cocktail Reception followed by Special Evening Dinner

Wednesday

7:30 - 8:30 a.m. Breakfast
8:40 - 11:40 a.m. One-to-One Meetings
12:00 p.m. Airport Departures Begin



"There is no better event to connect market specific government agency leaders/ buyers and vendors."



"We found the time and engagement to be well worth our investment. The EMS leaders were very engage and and wanted to spend time with us and learn about our technology, products and vision of how we can be partners."

"It was a great opportunity to connect with decision makers in the industry that were actively interested or looking for the product/ service that we provide. With the opportunity to have the small group meetings to give those leaders the high level information they needed on our company & products and then the intimate one-to-one meetings to dive deeper into their specific needs was structured very well. With the social networking events, you also gave us the opportunity to speak with these EMS leaders on a more personal level and make connections."



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